Northern New Brunswick Airport Authority Inc.

ANNUAL REPORT 2013-2014







L' Autorité aéroportuaire du nord du **Nouveau-Brunswick** inc.

Northern **New Brunswick**Airport Authority Inc.

Mission and Vision

Mission - To offer a range of airport services that are accessible, safe, reliable and profitable.

Vision - To become the foremost airport authority in Northern New Brunswick.

Greetings from the President and the Executive Director

The Bathurst Regional Airport continues to function strongly as an economic pillar for our region. We have once again set a record for passenger numbers: 49,772 for the 2013-2014 fiscal year. This represents a 14% increase from our previous year's numbers and there is a strong indication that we will surpass 50,000 passengers in the next year. It is a sign of our economic times as more of us travel outside this region to work. Another success indicator for us is the number of aircraft movements per year. There were 4.294 aircraft movements in 2013-2014, representing a 14% increase from our previous year. Charter activity was also on the rise with 1,532 movements for the year a 4% increase from the same time last year.

Our commercial airline partners were instrumental in our success and recognized the importance of our region's air travel needs. Air Canada Jazz responded to this demand by increasing seat capacity over the summer months with larger aircraft and an additional flight. Pascan Aviation continued to provide daily service to Wabush.

We wish to thank our airline partners for their continued support.

The Airport Expansion Plan continues to move forward. This year we completed LiDar and aerial surveys, finalized a detailed terminal floor plan and injected more than \$260,000 into our Trust and Reserve account. There is just over \$880,400 in this account, which will be used to leverage financing for the expansion project. The Airport Authority submitted its final business plan to the provincial government in February with the expectation that the provincial government will assist in determining the appropriate funding programs to complete the expansion project.

As President of the Airport
Authority, I believe it's very
important to stand together with
a better vision for our travelling
public and for Northern New
Brunswick. Over the past six years,
we have been defending the need
for an improved airport at both
the provincial and federal levels
of government. We have a proven
track record of financial viability,
as well as a commercially viable

scheduled air service with two airline companies. The business case is there. Our airport is a gateway to our region; a welcoming door into our great communities. This expansion is long overdue.

As Executive Director of the Northern New Brunswick Airport Authority, I wish to thank our dedicated and hardworking staff who makes the airport the place it is today. It is a pleasure to work with such a great group of people on a daily basis. I would also like to recognize our Board of Directors for their invaluable guidance and experience. Each one of our directors is committed to seeing this airport become a jewel for our region. A very special thanks goes out to our President, Colin Brewster, for his support and leadership over the past year.

Sincerely,

Colin Brewster President Jennifer Henry Executive Director



Photo: Christopher Lovegrove



Marketing and Business Development Review

Air Service

Air Canada continues to offer two flights daily to Montreal. During the summer months of 2013, it added an additional Saturday evening arrival/Sunday morning departure from the Bathurst Airport and increased seat capacity by operating its Dash-8 300 series aircraft.

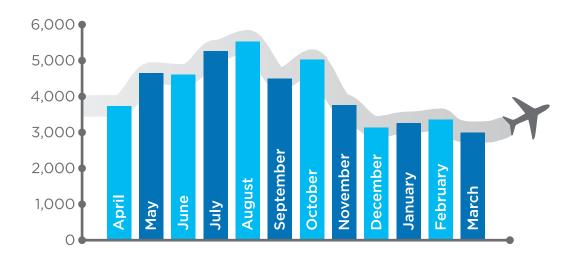
Pascan Aviation operates five flights weekly to Wabush to help our skilled workers and businesses access important markets in the Labrador area. It discontinued its flights to Saint-Hubert, Quebec City and Les Îles-de-la-Madeleine due to low occupancy rates.

There is also a variety of private and commercial charter services that utilize our airport on a regular basis. The more frequent users are: A.G. Aviation, Exact Air, Manan Air Service, Maritime Air Charter and Provincial Airlines. We thank them for their continued support.

Marketing

The Airport Authority enjoyed another fruitful partnership with DPG Communication to develop its marketing tools for the year. The campaign focused on the importance of our regional airport to a variety of markets: business travellers, workers, tourists, the medical community and investors.

Passenger Statistics April 1, 2013 to March 31, 2014









Operational Review

The Airport Authority was successful in finalizing the following projects:

LiDar and Aerial Survey - This project was undertaken to take into account the proposed runway expansion project. The Airport is regulated by the Aeronautics Act and requires that the Airport Authority clear obstructions from its transitional surfaces and slopes. These surveys will assist the Airport Authority in pinpointing any potential obstructions, such as tree growth, and taking the appropriate measures to remedy the situation.

Terminal Building Floor Plan -

The Airport Authority engaged the services of David Foulem Architecte Inc. to develop a detailed floor plan and cost estimates for the Terminal Expansion Project. The plan specifications answer to our regulatory requirements and our level of service (LOS) requirements for our annual number of passengers.

Capital Expenditures

The following expenditures were undertaken in the 2013-2014 fiscal year:

- Purchase of a runway truck: \$26,900
- LiDar and aerial survey: \$54,854.86
- Terminal Building floor plan design: \$17,395.92

Strategic Priorities (2013–2016)

The Airport Authority identified the following key strategic priorities for the continued growth and success of Bathurst Regional Airport:

Business Development

Objective: To identify and foster business opportunities, marketing strategies and land development options

3 Operations and Equipment

Objective: To offer safe and reliable airport

services

2 Human Resources

Objective: To recruit and retain the right people to ensure the corporation's development 4 Finance and Community Partnerships

Objective: To sustain the

financial viability of services and the profitable management of the corporation's

resources

Objective: To ensure the

corporation is wellintegrated in, and representative of, the community

Governance

The Board of Directors meets five times a year with committee meetings taking place on an ongoing basis. The current board committees are:

- Business Development
- Executive
- Finance and Audit
- Governance
- Human Resources

All committees take an active role in airport activities; however the Executive Committee is convened only when decisions are required on an urgent basis between regularly scheduled board meetings.

We were very pleased to welcome Guy Guitard as our newest board member. Guy began his term in June 2013 as a nominee of the Northern New Brunswick Airport Authority Inc. and has become an integral member of the Governance and Human Resources Committees. He has certainly been a valuable addition to the Board.

We would like to thank and acknowledge outgoing Board member Yvon Arseneau for his hard work and dedication to the Airport Authority over the past four years. We also wish to acknowledge past board members Raoul Charest and Lorio Roy for their contribution over several years. Thank you for your commitment and passion.

Committees:

Business Development Committee

Members: Francis Frenette (chairperson) Yvon Arseneau Stephen Brunet Carole Caron Todd Morrison The Business Development Committee met several times over the year to discuss the following topics: revision of the Airport Expansion Plan (specifically the creation of detailed floor plans for the expanded terminal building), LiDar and aerial surveys, and zoning plans.

Executive Committee

Members: Colin Brewster, President Marc-André Godin,

Vice-President

André Gozzo, Secretary Yvon Arseneau, Treasurer

The Executive Committee met twice over the course of the fiscal year to discuss urgent business between board meetings.

Finance and Audit Committee

Members: Yvon Arseneau (chairperson) Marc-André Godin

The Finance and Audit Committee met several times over the course of the fiscal year to provide recommendations on the yearly budget, the draft audited financial statements and investment strategies for the Airport Authority.

Governance Committee

Members: André Gozzo

(chairperson) Carole Caron Guy Guitard René Legacy

The Governance Committee met in June 2013 to discuss the following topics: conflict of interest guidelines,

development of a policy regarding speaking authority on behalf of the Board of Directors and the Airport Authority, and the revision of its bylaws. With the exception of the policy on speaking authority, the topics were sent to legal counsel for consideration and will be reviewed by the committee in the next fiscal year. The Governance Committee informed the Board of Directors that speaking authority on behalf of the Board is addressed in the Operational Bylaws of the organization and therefore no further policy was developed.

Human Resources Committee

Members: Yvon P. Arseneau

(chairperson) Marc-André Godin Guy Guitard

The Human Resources Committee met over several months to discuss and provide guidance and recommendations on the following topics: Executive Director's evaluation tool, revision of employee benefits program, salary structure document and modifications to the Human Resources manual regarding employee sick leave and benefits.

Board Governance

The NNBBA's General Operating Bylaw outlines the nomination process for the appointment of its Board of Directors. The Board of Directors must be representative of the community and is to consist of individuals who have experience in different areas. The NNBAA Inc. meets this requirement as evidenced by the list of nominators set out in this report.

Code of Conduct for Directors

All directors of the Airport Authority are required to comply with a Code of Conduct and rules concerning conflict of interest. These require that directors avoid and refrain from involvement in conflict of interest situations. There were no instances of conflict of interest brought before the Board of Directors in 2013–2014.

Nominators

The Board of Directors is nominated by various entities to represent the community at large:

- Provincial Government One representative
- Municipalities of the Chaleur Region Three representatives
- Municipalities of the Acadian Peninsula Region One representative
- Greater Bathurst Chamber of Commerce
 One representative
- Northern NB Airport Authority Inc. Five representatives

Representatives from each group are nominated for three-year terms and may serve a maximum of nine years on the Board. In addition to the regular meetings, Board members actively serve on the following committees:

- Executive Committee
- Business Development Committee
- Human Resources Committee
- Governance Committee
- Finance and Audit Committee

Executive Committee

- Colin Brewster, President
- Marc-André Godin, Vice-President
- · André Gozzo, Secretary
- Yvon Arseneau, Treasurer

Senior management officers and board directors 2013-2014 salaries and remunerations

- The combined salaries of the senior management team composed of the Executive Director, Director of Operations and Operations Supervisor were \$287.303.
- The Board of Directors remuneration consisting of per diems was \$5,000.
- The Authority is required to report on all contracts in excess of \$75,000 entered into that were not awarded on the basis of a public competitive tendering process. No such contracts were entered into during the reporting period.

Corporate Offices

Northern New Brunswick Airport Authority • 2929 Route 180 South Tetagouche, NB E2A 7B9

Legal Counsel

RTRA • Suite 300 – 270 Douglas Ave. Bathurst, NB E2A 1M9

Auditors

EPR - Bathurst • 1935 St. Peter Ave. Bathurst, NB E2A 7J5

Financial Services and Investments

Caisse Populaire Chaleur 1215 St. Peter Ave. Bathurst, NB E2A 3A2

HollisWealth 276 Marie Street Beresford, NB E8K 1P8

Nominators' Representatives

As at June 2013

- Government of New Brunswick (1)
 Yvon P. Arseneau
- Municipalities of the Chaleur Region (3)
 Stephen Brunet Francis Frenette René Legacy
- Municipalities of the Acadian Peninsula Region (1) André Gozzo
- Greater Bathurst Chamber of Commerce (1) Yvon Arseneau
- Northern NB Airport Authority Inc. (5)
 Colin Brewster
 Carole Caron
 Marc-André Godin
 Guy Guitard
 Todd Morrison

Northern New Brunswick Airport Authority Inc.

Financial Statements

As at March 31, 2014

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COMPTABLES GÉNÉRAUX ACCRÉDITÉS

CERTIFIED GENERAL ACCOUNTANTS

BATHURST

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Tél. / Tel.: (506) 548-1984 Téléc. / Fax: (506) 548-0904

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INDEPENDANT AUDITOR'S REPORT

To the Board of Directors of the Autorité Aéroportuaire du Nord du Nouveau-Brunswick Inc. / Northern New Brunswick Airport Authority Inc.,

We have audited the accompanying financial statements of the Autorité Aéroportuaire du Nord du Nouveau-Brunswick Inc./Northern New Brunswick Airport Authority Inc., which comprise the balances sheets of the administration, capital and trust and reserve funds as at March 31, 2014, and the statements of revenues, expenditures and surplus of the administration and trust and reserve funds, the statements of operations, investment in capital assets and capital financing of the capital fund for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles prescribed for New Brunswick municipalities by the Department of Local Government, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our unqualified audit opinion.

Basis for Qualified Opinion

Not having had the mandate to conduct an audit of inventory, we were not present during the ending inventory count and we could not control the inventory quantities by other means. Because inventories are one of the element used to determine the results of operations and cash flows, we could not determine whether any adjustments in the surplus of revenue over expenditures, assets and cash flows from operations were necessary.

The Authority derives revenues from parking and the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Authority and we were not able to determine whether any adjustments might be necessary to revenues, excess of revenue over expenditures, assets and surplus.

Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of Autorité Aéroportuaire du Nord du Nouveau-Brunswick Inc./Northern New Brunswick Airport Authority Inc. as at March 31, 2014, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles prescribed for New Brunswick municipalities by the Department of Local Government.

EPR-Bathurst / Péninsule

EPR - BATHURST / PÉNINSULE CERTIFIED GENERAL ACCOUNTANTS

Bathurst, New Brunswick July 11, 2014 AUTORITÉ AÉROPORTUAIRE DU NORD DU NOUVEAU-BRUNSWICK INC. NORTHERN NEW BRUNSWICK AIRPORT AUTHORITY INC. BALANCE SHEET - ADMINISTRATION FUND

AS AT MARCH 31, 2014

		2014	2013
ASSETS			
CURRENT ASSETS			
Cash	\$	58,584 \$	125,506
Accounts receivable		295,993	226,362
Receivable from government agencies		6,462	-
Due from Capital fund		16,026	16,026
Inventory		61,928	63,626
Prepaid Expenses		14,272	14,272
		453,265	445,792
INVESTMENTS (Note 3)		2,576	2,576
	s	455,841 S	448,368
	3	455,041 5	440,500
LIABILITIES AND SURPLUS			
CURRENT LIABILITIES			
Accounts payable and accrued liabilities		200,020	216,604
Payable to government agencies		-	22,211
Due to Capital fund		51,201	51,201
Due to Operating reserve fund		16,779	-
Deferred revenue		3,000	1,091
II 8		271,000	291,107
SURPLUS			
Balance, beginning of year		157,261	139,680
Excess of revenue over expenditures		92,095	92,746
Transfer of Deficit (Surplus) of Second Previous Year		(64,515)	(75,165
		184,841	157,261
	s	455,841 S	448,368

APPROVED BY:

Director

Director:

The accompanying notes are an integral part of these financial statements.



92,095 \$

92,746

AUTORITÉ AÉROPORTUAIRE DU NORD DU NOUVEAU-BRUNSWICK INC. NORTHERN NEW BRUNSWICK AIRPORT AUTHORITY INC. STATEMENT OF REVENUES AND EXPENDITURES AND SURPLUS ADMINISTRATION FUND YEAR ENDED MARCH 31, 2014

	Budget	2014	2013
REVENUES			
Rentals (Page 4)	\$ 89,905	\$ 113,454 \$	101,164
User Fees (Page 4)	2,187,043	2,581,965	2,182,310
Other	10,360	10,155	8,159
Transfer from Trust and Reserve fund	-	-	8,900
Surplus of second previous year	64,516	64,515	75,165
	2,351,824	2,770,089	2,375,704
EXPENDITURES			
Adminstration (Page 5)	521,852	506,488	514,879
Fuel system (Page 5)	791,200	990,616	855,433
Hanger (Page 5)	15,240	20,050	15,036
Operations (Page 5)	183,630	216,276	189,72
Ramp services (Page 6)	99,379	115,709	108,42
Runway and grounds (Page 6)	53,500	45,545	25,057
Security (Page 6)	32,530	45,237	35,031
Snow remowal (Page 6)	170,936	199,857	195,986
Terminal building (Page 6)	48,000	50,684	39,666
Other (Page 7)	66,000	35,766	45,983
Fiscal services (Page 7)	369,557	451,766	257,742
	2,351,824	2,677,994	2,282,958

EXCESS OF REVENUES OVER EXPENDITURES

AUTORITÉ AÉROPORTUAIRE DU NORD DU NOUVEAU-BRUNSWICK INC. NORTHERN NEW BRUNSWICK AIRPORT AUTHORITY INC. SCHEDULE RELATED TO REVENUES - ADMINISTRATION FUND YEAR ENDED MARCH 31, 2014

		Budget		2014	2013
RENTALS					
Advertising space	\$	3,640	\$	6,207 \$	5,190
Land leases		5,100		11,501	9,788
Office leases		81,165		95,746	86,186
	S	89,905	S	113,454 \$	101,164
USER FEES					
Airport operations fees	\$	893,680	\$	994,710 \$	876,820
Car parking		80,400		104,165	84,391
Fuel sales		900,000		1,200,756	954,980
Landing fees		72,963		74,580	66,806
Terminal fees		240,000	17.00	207,754	199,319
	s	2,187,043	s	2,581,965 \$	2,182,316

AUTORITÉ AÉROPORTUAIRE DU NORD DU NOUVEAU-BRUNSWICK INC. NORTHERN NEW BRUNSWICK AIRPORT AUTHORITY INC. SCHEDULE RELATED TO EXPENDITURES - ADMINISTRATION FUND YEAR ENDED MARCH 31, 2014

		Budget		2014	2013
IINISTRATION					
vertising	S	56,400	S	66,913 \$	63,904
Handling charges		26,810		27,324	24,514
urance		25,000		16,376	12,352
scellaneous		15,000		14,383	11,751
ice supplies		20,000		13,780	16,085
diems for directors		10,000		5,000	6,750
fessional fees		45,000		42,248	31,583
ces and permits		5,000		7,155	6,009
ecommunications		15,000		15,671	14,584
vel and meetings		19,000		10,335	15,376
aries and fringe benefits		284,642		287,303	311,971
	s	521,852	\$	506,488 \$	514,879
L SYSTEM iation bulk fuel urance pairs and maintenance	\$	774,000 7,000 10,200	\$	971,650 \$ 13,442 5,524	834,650 13,636 7,147
	S	791,200	\$	990,616 \$	855,433
IGER					
scellaneous		3,000		3,151	1,279
pairs and maintenance		6,000		9,669	8,209
ctricity		6,240		7,230	5,548
	S	15,240	S	20,050 \$	15,036
RATIONS		102 (20	6	216 286 2	189,724
aries and fringe benefits	\$	183,630	s	216,276 \$	



AUTORITÉ AÉROPORTUAIRE DU NORD DU NOUVEAU-BRUNSWICK INC. NORTHERN NEW BRUNSWICK AIRPORT AUTHORITY INC. SCHEDULE RELATED TO EXPENDITURES - ADMINISTRATION FUND YEAR ENDED MARCH 31, 2014

		Budget		2014	2013
RAMP SERVICE					
Miscellaneous Salaries and fringe benefits	\$	5,000 94,379	\$	4,152 \$ 111,557	6,170 102,251
Smartes and ringe benefits		74,377		111,557	102,231
	\$	99,379	\$	115,709 \$	108,421
RUNWAY AND GROUNDS		15.500			
Repairs and maintenance Vehicle expenses	\$	47,500 6,000	\$	35,290 \$ 10,255	19,889 5,168
	s	53,500	\$	45,545 \$	25,057
SECURITY Salaries and fringe benefits	\$	32,530	s	45,237 \$	35,031
SNOW REMOVAL					
Repairs and maintenance Runway anti-ice	\$	64,001 37,000	\$	89,496 \$ 14,282	80,299
Salaries and fringe benefits		69,935	_	96,079	28,541 87,146
a ga a car	\$	170,936	s	199,857 \$	195,986
TERMINAL BUILDING					
Electricity	\$	18,000	\$	25,392 \$	23,331
Repairs and maintenance		15,000		6,939	4,239
Supplies		15,000		18,353	12,096
	s	48,000	\$	50,684 \$	39,666

AUTORITÉ AÉROPORTUAIRE DU NORD DU NOUVEAU-BRUNSWICK INC. NORTHERN NEW BRUNSWICK AIRPORT AUTHORITY INC. SCHEDULE RELATED TO EXPENDITURES - ADMINISTRATION FUND YEAR ENDED MARCH 31, 2014

		Budget		2014	2013
OTHER					
Nav Aid Maintenance Special projects	\$	6,000 60,000	\$	15,659 \$ 20,107	3,181 42,802
	s	66,000	\$	35,766 \$	45,983
FISCAL SERVICES					
Capital expenditures	\$	-	\$	99,271 \$	21,895
Interest and bank charges		4,800		10,880	8,500
Interest on long-term debt Interest on short-term debt		28,800		21,480	25,564
Principal repayment on long-term debt		69,960		45,235	75 101,708
Transfer to Capital reserve fund		265,997		274,900	100,000
2	s	369,557	s	451,766 \$	257,742

AUTORITÉ AÉROPORTUAIRE DU NORD DU NOUVEAU-BRUNSWICK INC. NORTHERN NEW BRUNSWICK AIRPORT AUTHORITY INC.

BALANCE SHEET - CAPITAL FUND

AS AT MARCH 31, 2014

		2014	2013
ASSETS			
CURRENT ASSETS			
Due from Administration fund	\$	51,201 \$	51,201
		51,201	51,201
PROPERTY, PLANT AND EQUIPMENT (Note 4)		1,326,242	1,317,094
ABILITIES AND EQUITY	S	1,377,443 \$	1,368,295
LIABILITIES AND EQUITY			
CURRENT LIABILITIES			
Due to Administration fund	\$	16,026 \$	16,026
Current portion of the long-term debt		47,266	44,345
		63,292	60,371
LONG-TERM DEBT (Note 6)		243,547	291,702
		306,839	352,073
EQUITY			
INVESTMENTS IN CAPITAL ASSETS (Page 9)		1,070,604	1,016,222
	s	1,377,443 \$	1,368,295

APPROVED BY:

Director

Director

The accompanying notes are an integral part of these financial statements.



AUTORITÉ AÉROPORTUAIRE DU NORD DU NOUVEAU-BRUNSWICK INC. NORTHERN NEW BRUNSWICK AIRPORT AUTHORITY INC. STATEMENT OF OPERATIONS AND INVESTMENT IN CAPITAL ASSETS YEAR ENDED MARCH 31, 2014

1 EAR ENDED MARCH 31, 2014			
		2014	2013
Expenditures Amortization expense	\$	90,125 \$	100,884
Excess of expenditures over revenues	\$	90,125 \$	100,884
Investment in Capital assets			
Balance, beginning of the year	\$	1,016,223 \$	993,503
Add: Property, plant and equipment financed by Administration fund Principal payment on long-term debt		99,271 45,235	21,895 101,708
*		1,160,729	1,117,106
Less: Excess of expenditures over revenues		90,125	100,884
BALANCE, end of year	s	1,070,604 \$	1,016,222

AUTORITÉ AÉROPORTUAIRE DU NORD DU NOUVEAU-BRUNSWICK INC. NORTHERN NEW BRUNSWICK AIRPORT AUTHORITY INC. STATEMENT OF CAPITAL FINANCING - CAPITAL FUND YEAR ENDED MARCH 31, 2014

		2014	2013
FUNDS PROVIDED BY			
Proceeds from bank loans	\$	- \$	-
Transfer from Administration fund			
Property, plant and equipment		99,271	21,895
Long-term debt repayment		45,235	101,708
	\$	144,506 \$	123,603
FUNDS APPLIED TO			
Due from Administration fund	\$	- \$	-
Purchase of property, plant and equipment		99,271	21,895
Long-term debt repayment		45,235	101,708
	S	144,506 \$	123,603

AUTORITÉ AÉROPORTUAIRE DU NORD DU NOUVEAU-BRUNSWICK INC. NORTHERN NEW BRUNSWICK AIRPORT AUTHORITY INC.

BALANCE SHEET - TRUST AND RESERVE FUND

AS AT MARCH 31, 2014

	.,	2014	2013
ASSETS			
Cash Receivable from Operating fund	\$	880,317 \$ 16,779	605,010
	S	897,096 \$	605,010
RESERVE			
Administration Operating reserve fund (Page 12) Capital reserve fund (Page 12)	\$	28,413 \$ 868,683	28,413 576,597
	s	897,096 \$	605,010

APPROVED BY:

Director:

Director:

The accompanying notes are an integral part of these financial statements.



AUTORITÉ AÉROPORTUAIRE DU NORD DU NOUVEAU-BRUNSWICK INC. NORTHERN NEW BRUNSWICK AIRPORT AUTHORITY INC. STATEMENTS OF REVENUES AND EXPENDITURES - TRUST AND RESERVE FUND YEAR ENDED MARCH 31, 2014

	Reserve Fund						
	0	perating		Capital		2014	2013
Balance, beginning of the year	\$	28,413	\$	576,597	\$	605,010 \$	496,454
Revenues:							
Interest earned		-		17,186		17,186	17,456
Transfer from Administration fund				274,900		274,900	100,000
		28,413		868,683		897,096	613,910
Expenditures:							
Transfer to Administration fund				-		-	8,900
Balance, end of the year	s	28,413	s	868,683	s	897,096 \$	605,010

AUTORITÉ AÉROPORTUAIRE DU NORD DU NOUVEAU-BRUNSWICK INC. NORTHERN NEW BRUNSWICK AIRPORT AUTHORITY INC.

COMBINED BALANCE SHEET

AS AT MARCH 31, 2014

	2014	2013
ASSETS		
CURRENT ASSETS		
Cash	\$ 938,901	\$ 730,516
Accounts receivable	295,993	226,362
Receivable from government agencies	6,462	-
Inventory		63,626
Prepaid expenses	14,272	14,272
	1,317,556	1,034,776
INVESTMENTS (Note 3)	2,576	2,576
PROPERTY, PLANT AND EQUIPMENT (Note 4)	S 938,901 S 295,993 6,462 61,928 14,272	1,317,094
	\$ 2646374	\$ 2351.116
	3 2,040,374	3 2,334,440
LIABILIITES AND SURPLUS CURRENT LIABILITIES		
	200 020	216,604
Payable to government agencies	200,020	22,211
Deferred revenues	3 000	1,091
Current portion of long term debt		44,345
	250.286	284,251
LONG TERM DEBT (Note 6)		291,702
	493,833	575,953
SURPLUS		
Investment in Capital assets (Page 8)	1,070,604	1,016,222
Surplus (Page 2)	184,841	157,261
Trust and Reserve (Page 11)	897,096	605,010
	2,152,541	1,778,493
	\$ 2,646,374	

APPROVED BY:

Director:

Director:

The accompanying notes are an integral part of these financial statements.

EP

1. NATURE OF OPERATIONS

The Authority co-ordinates operations of an airport in Bathurst, New-Brunswick. The Authority is a not for profit organization and, therefore, is exempt from tax under the *Income Tax Act*.

2. SIGNIFICANT ACCOUNTING POLICIES

The Autorité Aéroportuaire du Nord du Nouveau-Brunswick Inc./Northern New Brunswick Airport Authority Inc. follows the deferral method of accounting for contributions.

a) Revenue Recognition

Operating revenues are recorded based on the accrual method of accounting and are recognized when they are earned, specifically when:

Services are provided or products are delivered to customers.

There is a clear proof that an arrangement exists.

Amounts are fixed or can be determined.

Our ability to collect is reasonably assured.

b) Inventory

Inventory is valued at the lower of cost and net realizable value. The cost is determined using the first-in-first-out method.

c) Capital Assets

Purchases of capital assets are recorded in the Capital fund at cost. Amortization is calculated using the methods which reduce the original cost of capital assets to estimated residual values over the useful life of each asset using the following rates:

Buildings	4 - 10%	Diminishing balance
Equipment and Machinery	10 - 55%	Diminishing balance
Motor vehicle	30%	Diminishing balance
Parking lot	8%	Diminishing balance
Runway improvements	8%	Diminishing balance
Runway Navigation equipment	20%	Diminishing balance
Snow remowal equipment	20 - 30%	Diminishing balance

Amortization expense is recorded in the Capital asset fund. Grants received are amortized at the same rate as the asset they relate to.

Only half the rate is charged on additions for the year.



2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

d) Surplus / Deficit

The Authority has adopted the policy of budgeting in the current year operations any surplus or deficit of the second preceding year.

e) Cash and cash equivalents

The policy of the association is to disclose bank balances under cash and cash equivalents, including bank overdrafts and temporary investments with a maturity of three months or less from the date of acquisition. Also, bank borrowings are considered as financing activities.

f) Use of Estimates

The preparation of financial statements in accordance with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting periods. Actual results could differ from those estimates.

g) Pension Plan

The employees are members of a defined contribution plan for which the Authority contribution to this plan are limited to 4% of the members' pensionable earnings.

h) Financial Instruments

Financial instruments are comprised of cash and cash equivalents, accounts receivable, prepaid expenses, accounts payable and accrued liabilities. Due to their short-term nature, all financial instruments are carried at amounts which are considered to approximate their fair value.

i) Financial Risk Management Objectives and Policies

Consistent with similar not-for-profit organizations, risk management policies are part of the overall management of the entity's operations. The Authority's direct involvement in day-to-day operations identifies risks and variations from expectations leading to changes in risk management activities, requirements and actions. The Authority has not entered into hedging transactions to manage risk. As a part of the overall management of the Authority's operations, management considers avoidance of undue concentrations of risk, and employs appropriate investment and credit management policies to manage the organization's exposure.



3. INVESTMENT

	2014		2013	
Ace Aviation Holdings Inc., at fair market value	s	2,576 S	2,576	

The cost at March 31, 2014 was \$4,240

4. CAPITAL ASSETS

						2014	2013
	-	Cost		ccumulated mortization		Net book value	Net book value
Land	\$	263,262	\$	-	\$	263,262 \$	263,262
Building - Administration		135,458		30,651		104,807	109,174
Building - Air Transport		743,269		334,816		408,453	350,085
Building - Snow maintenance		228,862		139,406		89,456	94,753
Equipment and machinery		416,307		364,586		51,721	66,492
Motor vehicle		51,153		18,288		32,865	8,521
Parking lot		526,364		144,276		382,088	415,313
Runway improvement	1	,662,589		419,736		1,242,853	1,350,927
Runway navigation equipment	2	2,402,155		2,277,014		125,141	156,426
Snow remowal equipment		,098,845		995,608		103,237	129,045
	7	,528,264		4,724,381		2,803,883	2,943,998
Less Grants:						 ** 	
Building - Administration		66,035		15,379		50,656	52,766
Building - Air Transport		43,723		10,183		33,540	34,938
Equipment and machinery		38,994		30,927		8,067	10,116
Runway improvement	1	,662,589		419,736		1,242,853	1,350,927
Runway navigation equipment		171,300		92,365		78,935	98,669
Snow remowal equipment		138,000		74,410		63,590	79,488
	2	2,120,641		643,000		1,477,641	1,626,904
	\$ 5	5,407,623	s	4,081,381	s	1,326,242 \$	1,317,094



5. BANK INDEBTEDNESS

2014

2013

The Authority has an operating line of credit of \$150,000 with an interest rate of prime plus 0.75%. As security, the Authority has provided a general security agreement against the assets of the airport.

6. LONG-TERM DEBT

BONG-TERM DEBT				2014		2013
Caisse Populaire loan, 8.49%, payable in monthly instalme \$661 including interest, secured by a vehicle with a net b						
of \$8,475, due in May 2013.			\$	-	\$	1,047
Caisse Populaire Term loan, 6.75%, payable in monthly i \$5,454, including interest, secured by a blanket collatera buildings and a transfer of comprehensive insurance buildings with the Caisse Populaire Chaleur showing as	al mortgag policy o	ge on on the				
on the building, due in 2021.				290,812	2	335,000
Current portion of the long-term debt				290,812 47,265		336,04° 44,34
			s	243,547	\$	291,702
Long-term debt principal repayments to be made during the	ne next fiv	e years are the follow	ving:			
2015	\$	47,265				
2016	\$	50,555				
2017	\$	54 075				

7. COMMITMENT

As at March 31, 2013, the Authority has an oustanding commitment over the next four years of \$7,576 with respect to the lease of equipment.

\$

\$

57,840

61,867

2018

2019



8. ECONOMIC DEPENDANCE

The majority of the revenue earned by the Authority is from Air Canada and the continued operation of the airport by the Authority at its present capacity is dependent on these revenues continuing.

9. MANAGEMENT OF NET ASSETS

The objective of Autorité Aéroportuaire du Nord du Nouveau-Brunswick Inc./Northern New Brunswick Airport Authority Inc. in managing its net assets is to remain a sustainable operation while fulfilling its overall mandate. It achieves its objective by strong day-to-day management of its cash flows and by regularly monitoring revenues and expenditures against its annual operating and capital budgets. When necessary, Autorité Aéroportuaire du Nord du Nouveau-Brunswick Inc./Northern New Brunswick Airport Authority Inc., takes prompt action to raise additional revenues when actual revenues do not meet its budget and to reduce expenditures or curtail programs when alternate sources of revenue can not be found.

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